**REPORT ON CORPORATE GOVERNANCE**

**Excelpoint Technology Ltd.** is committed to having and maintaining high standards of corporate governance. The Company believes that good corporate governance inculcates an ethical environment and enhances the interest of all shareholders. Since our incorporation on 18 May 2001 and our subsequent admission to the Official List of The Singapore Exchange Securities Trading Limited (the "SGX-ST"), we have taken steps to comply with most of the guidelines of the revised Code of Corporate Governance 2012 (the "Code") and are working to adopt the other changes where appropriate.

This report describes the Company's corporate governance processes and activities with specific reference made to the principles and guidelines as set out in the Code.

**BOARD MATTERS**

**Principle 1: THE BOARD'S CONDUCT OF AFFAIRS**

The principal functions of the Board are:

1.1 Approving the broad policies, strategies and financial objectives of the Company and monitoring the performance of management;

1.2 Overseeing the processes for evaluating the adequacy of internal controls, risk management, financial reporting and compliance;

1.3 Approving the nominations of directors and appointment of key personnel;

1.4 Approving major funding proposals, investment and divestment proposals; and

1.5 Assuming responsibility for corporate governance.

The Board makes decisions in material transactions such as major funding proposals, acquisitions and divestments, disposal of assets, corporate or financial restructuring, share issuances, dividends, annual budgets and financial plans of the Group, quarterly and annual financial reports, internal controls and risk management strategies and execution and other matters which require Board approval as specified under the Company's interested person transaction policy.

The Board conducts regular scheduled meetings. Ad-hoc meetings are convened when circumstances require. The Company's Constitution allows a board meeting to be conducted by way of telephone conference or by means of similar communication equipment whereby all persons participating in the meeting are able to hear each other. The Board is supported by the Audit Committee, Remuneration Committee and Nominating Committee.

The Board met four times in FY2017 to review the Group's business operations and financial performance. The attendance of each Director at meetings of the Board and Board Committees during the financial year ended 31 December 2017 is disclosed as follows:

**Attendance at Board and Board Committee Meetings**

<table>
<thead>
<tr>
<th>Name of Director</th>
<th>Board</th>
<th>Audit Committee (“AC”)</th>
<th>Nominating Committee (“NC”)</th>
<th>Remuneration Committee (“RC”)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>No. of Meetings</td>
<td>Attendance</td>
<td>No. of Meetings</td>
<td>Attendance</td>
</tr>
<tr>
<td>Albert Phuay Yong Hen</td>
<td>4</td>
<td>4</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Alan Kwan Wai Loen</td>
<td>4</td>
<td>4</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Herbert Kwok Fei Lung</td>
<td>4</td>
<td>4</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Tonny Phuay Yong Choon</td>
<td>4</td>
<td>4</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Kwah Thiam Hock</td>
<td>4</td>
<td>4</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Sunny Wong Fook Choy</td>
<td>4</td>
<td>4</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Professor Low Teck Seng</td>
<td>4</td>
<td>4</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Joanne Khoo Su Nee</td>
<td>4</td>
<td>4</td>
<td>4</td>
<td>4</td>
</tr>
</tbody>
</table>
REPORT ON CORPORATE GOVERNANCE

The Company is responsible for arranging and funding regular trainings for the Company's Directors from time to time particularly on changes in the relevant new laws, regulations and changing commercial risks to enable them to make well-informed decisions and to ensure that the Directors are competent in carrying out their expected roles and responsibilities. During the year, the Board was briefed and/or updated on the changes under the Code and other regulations. The Company encourages directors to attend training and continuing education / courses on new legislations and/or regulations. In FY2017, directors attended the ACRA-SGX-SID Audit Committee Seminar 2017, and other courses by Singapore Institute of Directors (“SID”).

The Company will also conduct briefings and orientation programmes to familiarise newly appointed directors with the various businesses, operations and processes of the Group. Further, newly appointed Directors will be provided with a formal letter setting out their duties and obligations and appropriate trainings to ensure that they are fully aware of their responsibilities and obligations of being a Director.

Principle 2: BOARD COMPOSITION AND GUIDANCE

The Board currently comprises four Executive Directors and four Independent Directors. The Board has examined its size and is satisfied that it is an appropriate size for effective decision making, taking into account the nature and scope of the Company's operations. The Independent Directors consist of respected individuals from different backgrounds whose core competencies, qualifications, skills and experiences are extensive and complementary.

The NC conducts an annual review on the composition of the Board, so as to ensure that there is an appropriate balance of members from different backgrounds and whose core competencies, qualifications, skills and experiences are extensive. Having reviewed and considered the composition of the Board and its committees, the NC has determined that the current Board size and structure are adequate for the existing business operations of the Company.

All appointments and re-elections of Directors are reviewed and recommended by the NC to the Board. The independence of each Independent Director is reviewed by the NC annually in accordance with the guidelines of the Code.

The Board of Directors is as follows:-

Directors

Albert Phuay Yong Hen (Chairman and Group Chief Executive Officer)
Alan Kwan Wai Loen (Executive)
Herbert Kwok Fei Lung (Executive)
Tonny Phuay Yong Choon (Executive)
Kwah Thiam Hock (Lead Independent)
Sunny Wong Fook Choy (Independent)
Professor Low Teck Seng (Independent)
Joanne Khoo Su Nee (Independent)

The four Independent Directors currently represent 50% of the Board. The Board considers an Independent Director as one who has no relationship with the Company, its related companies or its officers, its 10% shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the director’s independent business judgement with a view to the best interests of the Company. The independence of each director is reviewed annually by the NC. Each Independent Director is required to complete a Director’s Independence Checklist annually to confirm his independence based on the guidelines set out in the Code. All four Independent Directors are independent of the management and 10% shareholders.

Although Mr. Sunny Wong Fook Choy, Mr. Kwah Thiam Hock and Professor Low Teck Seng served on the Board for more than nine years from the date of their first appointments, the NC rigorously reviewed their past contributions to the Group and considered that they are independent in character and judgement and there was no circumstance which would likely affect or appear to affect their judgements. Their lengths of services and in-depth knowledge of the Group’s business are viewed by the Board as valuables during board deliberations.
REPORT ON CORPORATE GOVERNANCE

The opinion was arrived at after careful assessment by the NC and the Board (save for Mr. Sunny Wong Fook Choy, Mr. Kwah Thiam Hock and Professor Low Teck Seng). The rigorous reviews comprised reviews of, but not limited to, the following factors: (a) the lengths of services of Mr. Sunny Wong Fook Choy, Mr. Kwah Thiam Hock and Professor Low Teck Seng have not compromised the objectivities of Independent Directors and their commitments and abilities to discharge their duties as Independent Directors; (b) the abilities of Independent Directors to continue exercising independent judgement in the best interests of the Company, as they do not have any relationship with the Company, its related corporations, substantial shareholders or its officers which could materially impair their exercises of judgements; (c) the abilities of the Independent Directors to express their objectives and independent views during Board and Board Committee meetings; and (d) the Independent Directors, through their years of involvements with the Company, have gained valuable insights and understandings of the Group's business and together with their diverse experiences and expertise, have contributed and will continue to contribute effectively as Independent Directors by providing impartial and autonomous views at all times.

The Board also recognises the contributions of the Independent Directors who over time have developed deep insights into the Group's business and operations, and who are therefore able to provide invaluable contributions to the Board as a whole. As such, the Board would exercise its discretion to extend the term and retain the services of Mr. Sunny Wong Fook Choy, Mr. Kwah Thiam Hock and Professor Low Teck Seng rather than lose the benefit of their contributions.

The Company has a good balance of directors with a wide range of skills, experiences and qualities in the fields of operations, management, financial, legal, accounting and technology. At present, the Board has one female director. Each director has been appointed on the strength of his/her calibre, experiences and stature and is expected to bring a valuable range of experiences and expertise to contribute to the development of the Group strategy and the performance of its business. Profiles of the Directors are found on pages 10, 11 and 12 of this Annual Report.

To facilitate effective management, the Board has delegated specific responsibilities to three sub-committees, namely:-

1) Audit Committee;
2) Nominating Committee; and
3) Remuneration Committee.

These committees comprise a majority of Independent Directors. The effectiveness of each committee is also constantly monitored by the Board.

Where necessary, the Company co-ordinates informal meeting sessions for Independent Directors to meet without the presence of the management.

Principle 3: ROLE OF CHAIRMAN AND GROUP CHIEF EXECUTIVE OFFICER ("CEO")

The Chairman and Group CEO, Mr. Albert Phuay Yong Hen, plays an instrumental role in developing the business of the Group and provides the Group with strong leadership and vision. He is responsible for the day-to-day running of the Group as well as the exercise of control over the quality, quantity and timeliness of information flow between the Board and Management. As the Chairman and Group CEO, he also determines the Group's strategies, ensures effective succession planning for all key positions within the Group and ensures the Group's compliance with the Code. The role of the Chairman is not separate from that of the Group CEO as the Board considers that there is considerable accountability and transparency within the Group.

The Independent Directors currently form half the composition of the Board and exercise objective judgement on corporate matters impartially, thus ensuring a good balance of power and authority. As such, it would not be necessary for the Group to effect a separation of the role of Chairman and Group CEO.

In view that the Chairman and Group CEO is the same person, the Board has appointed Mr. Kwah Thiam Hock as the Lead Independent Director of the Board since 2014 to work closely with other Independent Directors and when necessary meets with them without the presence of other Directors to discuss matters that were decided at Board meetings. Mr. Kwah will continue to avail himself to address shareholders' concerns and act as a counter balance on management issues in the decision making process.
REPORT ON
CORPORATE GOVERNANCE

Principle 4: BOARD MEMBERSHIP

Nominating Committee

The Nominating Committee comprises the following directors:-

Professor Low Teck Seng (Chairman)
Albert Phuay Yong Hen (Member)
Kwah Thiam Hock (Member)
Sunny Wong Fook Choy (Member)

The NC met once in FY2017. The NC’s principal functions are to:-

4.1 Identify candidates and review all nominations for the appointment or re-appointment or re-election of members of the Board and the members of the various Board Committees for the purpose of proposing such nominations to the Board for its approval;

4.2 Determine the criteria for identifying candidates and reviewing nominations for the appointments referred to in paragraph 4.1;

4.3 Review regularly the board structure, size and composition having regard to the scope and nature of the operations, the requirements of the business, the diversity of skills, experiences, gender and knowledge of the Company and the core competencies of the directors as a group;

4.4 Decide the manner in which the Board’s performance may be evaluated and propose objective performance criteria for the Board’s approval;

4.5 Assess whether or not a director is able to and has been adequately carrying out his duties as a director;

4.6 Assess the effectiveness of the Board as a whole, and the contribution by each individual director to the effectiveness of the Board;

4.7 Make and review plans for succession, in particular for the Chairman of the Board and Group CEO;

4.8 Determine on an annual basis the independence of directors;

4.9 Review on a yearly basis the training programmes for the Board; and

4.10 Recommend and review training and professional development programmes for the Board to keep the Board apprised of relevant new laws, regulations and changing commercial risks.

The NC had held a meeting in February 2017 for the nomination of directors for the Sixteenth Annual General Meeting (“AGM”).

The NC has reviewed the independence of each director for FY2017 in accordance with the Code’s definition of independence and is satisfied that half of the Board comprises Independent Directors. The NC is of the view that Mr. Kwah Thiam Hock, Mr. Sunny Wong Fook Choy, Professor Low Teck Seng and Ms. Joanne Khoo Su Nee are independent.

At present, new directors are appointed by way of a board resolution, upon the NC’s interview and approval of their appointments. The new directors must submit themselves for re-election at the next AGM of the Company.

In accordance with Article 104 of the Company’s Constitution, all Directors shall retire from office at least once every three years and at each AGM, at least one-third of the Directors for the time being shall retire from office by rotation. In addition, Article 105 provides that retiring Directors shall be eligible to offer themselves for re-elections.
REPORT ON CORPORATE GOVERNANCE

In accordance with Article 108 of the Company’s Constitution, the Directors shall have power at any time and from time to time to appoint any person to be a Director either to fill a casual vacancy or as an additional Director and any Director so appointed shall hold office only until the next Annual General Meeting and shall then be eligible for re-election but shall not be taken into account in determining the number of Directors who are to retire by rotation at such Meeting.

The NC, in considering the re-election of a director, evaluates such director’s contribution and performance, such as his attendance at meetings of the Board and/or Board committees, participation, candour and any special contribution.

Each member of the NC abstains from voting on any resolutions and making any recommendation and/or participating in respect of matters in which he is interested.

The NC is of the opinion that the independence of the non-executive directors is maintained and that each director has contributed to the effectiveness of the Board as a whole. The Board has accepted the NC’s nomination and has recommended the following Directors, who have given their consents for re-elections, to be put forward for re-election at the forthcoming Annual General Meeting:

Professor Low Teck Seng (Retiring pursuant to Article 104)
Albert Phuay Yong Hen (Retiring pursuant to Article 104)

When a Director has multiple board representations, the NC also considers whether or not the Director is able to and has adequately carried out his duties as a Director of the Company, taking into consideration the Director’s number of listed company board representations and other principal commitments.

Although the Independent Directors hold directorships in other companies which are not in the Group, the NC is of the view that there should be no restriction to the number of board representations of each director and the Board is of the view that such multiple board representations do not hinder them from carrying out their duties as directors. These directors would widen the experiences of the Board and give it a broader perspective.

The NC identifies, evaluates and selects suitable candidates for new directorships. The NC considers factors such as the ability of the prospective candidates to contribute to discussions, the composition of the Board including the mix of expertise, skills and attributes to the existing directors so as to identify needed and/or desired competencies to supplement the Board’s existing attributes.

The Company does not have any alternate Director.

When the need for a new Director arises, or where it is considered that the Board would benefit from the services of a new Director with particular skills or to replace a retiring Director, the NC will be responsible for nominating the new Director. The NC has put in place a process for the selection of new Directors and re-election of incumbent Directors to increase transparency of the nominating process in identifying and evaluating nominees. The NC leads the process and makes recommendations to the Board as follows:

(a) the NC will evaluate the candidates skilled in core competencies such as technical, financial or legal expertise and experiences in a similar or related industry, determine the selection criteria in consultation with the Board, and select candidates with the appropriate expertise and experiences for the position, taking into account the value of gender diversity on the Board;

(b) the NC will source for potential candidates if needed. Directors and the Management may also make recommendations;

(c) the NC meets the shortlisted candidates to assess suitability and ensure that candidates are aware of the expectations and the level of commitment required; and

(d) the NC then makes recommendations to the Board for approval.
## REPORT ON CORPORATE GOVERNANCE

The dates of initial appointment and last re-election of each director, together with their directorships in other listed companies are set out below:

<table>
<thead>
<tr>
<th>Name</th>
<th>Appointment</th>
<th>Date of Initial Appointment</th>
<th>Date of Last Re-election</th>
<th>Current Directorships in Listed Companies</th>
<th>Past Directorships Held over Preceding Three Financial Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albert Phuay Yong Hen</td>
<td>Chairman &amp; Group CEO</td>
<td>18 May 2001</td>
<td>6 April 2016</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td>Alan Kwan Wai Loen</td>
<td>Executive Director</td>
<td>18 May 2001</td>
<td>5 April 2017</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td>Herbert Kwok Fei Lung</td>
<td>Executive Director</td>
<td>28 September 2016</td>
<td>5 April 2017</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td>Tonny Phuay Yong Choon</td>
<td>Executive Director</td>
<td>28 September 2016</td>
<td>5 April 2017</td>
<td>None</td>
<td>None</td>
</tr>
</tbody>
</table>
| Kwah Thiam Hock               | Lead Independent Director | 18 April 2007              | 6 April 2016             | Wilmar International Limited  
IFS Capital Ltd  
Select Group Limited | China Medical (International) Group Limited |
| Sunny Wong Fook Choy          | Independent Director   | 13 November 2003            | 5 April 2017             | Mencast Holdings Ltd  
KTL Global Limited  
Civmec Limited  
Innotek Limited | Singapore Post Limited |
| Professor Low Teck Seng       | Independent Director   | 19 April 2006               | 8 April 2015             | ISEC Healthcare Ltd  
Key ASIC Berhad  
UCrest Berhad | None |
| Joanne Khoo Su Nee            | Independent Director   | 28 September 2016           | 5 April 2017             | Kitchen Culture Holdings Ltd.  
Teho International Inc Ltd  
Netccentric Limited | None |

### Principle 5: BOARD PERFORMANCE

The NC, in considering the re-appointment of any director, evaluates the performance of the director. The NC and the Chairman of the Board implemented a collective assessment process that required each director to assess the performance of the Board as a whole for FY2017. The assessment process took into consideration, inter alia, board structure, corporate strategy and planning, risk management and internal control, performance measurement and compensation, succession planning, financial reporting, conduct of meetings and communication with shareholders.

Although the Board’s performance evaluation does not include a benchmark index of its industry peers, the Board assesses its effectiveness holistically through the completion of a questionnaire by each individual Director which includes questions covering the above-mentioned areas of assessment. The NC collates the results of these questionnaires and formally discusses the results collectively with other Board members to address any areas for improvement.
REPORT ON CORPORATE GOVERNANCE

The NC has reviewed the overall performance of the Board in terms of its role and responsibilities and the conduct of its affairs as a whole for the financial year. It is of the view that the performance of the Board as a whole has been satisfactory. The criteria include the level of participation in the Company such as his/her commitment of time to the Board and Board Committee meetings and his/her performance of tasks delegated to him/her. The NC has reviewed and is satisfied with the contribution by individual Directors to the effectiveness of the Board for the financial year ended 31 December 2017.

In view of the composition of our Board, the Board, in conducting the collective assessment of its effectiveness, also takes into account the performance and effective functioning of each of the Board Committees.

The NC is of the view that the primary objective of the assessment exercise is to create a platform for the Board members to exchange feedback on the strengths and shortcomings of the Board with a view to strengthening its effectiveness. The assessment exercise also assists the Directors to focus on their key responsibilities and helps the NC in determining whether to re-nominate Directors who are due for retirement at the next AGM including determining whether Directors with multiple board representatives are able to and have adequately discharge their duties as Directors of the Company.

**Principle 6: ACCESS TO INFORMATION**

Prior to each Board meeting, the Board is supplied with relevant information such as management reports, budgets, financial statements, material events and transactions complete with background and explanations by the management pertaining to matters to be brought before the Board for decision as well as ongoing reports relating to operational and financial performance of the Group.

In addition, the Board has separate and independent access to senior management and the Company Secretaries at all times. The appointment and removal of Company Secretaries are subject to the Board's approval as a whole.

Should directors, whether individually or as a group, need independent professional advice, the Company Secretaries will, upon direction by the Board, appoint a professional advisor selected by the group or individual, and approved by the Chairman to render advice. The cost of such professional advice will be borne by the Company.

At least one of the Company Secretaries attends all Board meetings and Committee meetings and is responsible to assist the Board to ensure that proper procedure and all other rules and regulations applicable to the Company are complied with.

**REMUNERATION MATTERS**

**Principle 7: PROCEDURES FOR DEVELOPING REMUNERATION POLICIES**

**Principle 8: LEVEL AND MIX OF REMUNERATION**

**Principle 9: DISCLOSURE ON REMUNERATION**

**Remuneration Committee**

The RC comprises the following three Directors, of whom all are Independent Directors:-

Sunny Wong Fook Choy (Chairman)
Kwah Thiam Hock (Member)
Professor Low Teck Seng (Member)

The RC met once in FY2017. Its principal responsibilities are to:-

7.1 Recommend to the Board base pay levels, benefits and incentive opportunities, and identify components of pay which can best be used to focus management staff on achieving corporate objectives, including identifying equity-based incentives such as stock options;
REPORT ON CORPORATE GOVERNANCE

7.2 Recommend to the Board the structure of the compensation programme for Directors and senior management to ensure that the program is competitive and sufficient to attract, retain and motivate senior management of the required quality to run the Company successfully; and

7.3 Review compensation packages of Directors, senior management and employees who are related to the Executive Directors and Controlling Shareholders (including the compensation package of the Chairman and Group CEO) annually and determine appropriate adjustments for approval by the Board.

Each member of the RC refrains from voting on any resolutions in respect of the assessment of his remuneration. No RC member is involved in determining his own remuneration.

Independent Directors do not have service agreements with the Company. The Independent Directors receive Directors’ fees and shares which are recommended by the Board for approval at the Company’s AGM.

The Executive Directors do not receive Directors’ fees and are paid based on their Service Agreements with the Company. In setting the remuneration packages of the Executive Directors, the Company takes into account the performance of the Group and that of the Executive Directors which are aligned with long term interests of the Group.

Key Management Personnel’s remuneration is set in accordance with a remuneration framework comprising salary, variable bonus, shares and benefits-in-kind. In view of the competitive pressures in the labour market on retaining talent, the Company believes that it is not in the best interests of the Company to disclose the names of the top five Key Management Personnel.

The RC can, upon direction by the Board, engage any external professional advice on matters relating to remuneration as and when the need arises.

For competitive reasons, the Company will not fully disclose details of Directors’ remuneration within bands of S$250,000.

The Company believes that the full disclosure of remuneration including the upper limit for the highest remuneration band of its Executive Directors and top five Key Management Personnel as recommended by the Code would be prejudicial to the Company’s interests and hamper its ability to retain and nurture the Group’s talent pool. The Company has instead disclosed the breakdown in percentage terms of the individual Executive Director’s remuneration within appropriate bands whilst the remuneration of the top five Key Management Personnel (who are not Directors of the Company) are presented only in a baseline remuneration band.

The remuneration in FY2017 of the Directors and Key Management Personnel are set out below:-

Directors’ and Group CEO’s Remuneration

<table>
<thead>
<tr>
<th>Remuneration Bands</th>
<th>Name of Director</th>
<th>Directors’ Fees %</th>
<th>Salary %</th>
<th>Bonus %</th>
<th>Allowance &amp; Benefits %</th>
<th>Share-based %</th>
<th>Total %</th>
</tr>
</thead>
<tbody>
<tr>
<td>S$500,000 and above</td>
<td>Albert Phuay Yong Hen</td>
<td>–</td>
<td>70%</td>
<td>28%</td>
<td>2%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>S$500,000 and above</td>
<td>Alan Kwan Wai Loen</td>
<td>–</td>
<td>68%</td>
<td>29%</td>
<td>3%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>S$500,000 and above</td>
<td>Herbert Kwok Fei Lung</td>
<td>–</td>
<td>74%</td>
<td>17%</td>
<td>9%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>S$500,000 and above</td>
<td>Tonny Phuay Yong Choon</td>
<td>–</td>
<td>72%</td>
<td>25%</td>
<td>3%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>Below S$250,000</td>
<td>Kwah Thiam Hock</td>
<td>85%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>15%</td>
<td>100%</td>
</tr>
<tr>
<td>Below S$250,000</td>
<td>Professor Low Teck Seng</td>
<td>85%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>15%</td>
<td>100%</td>
</tr>
<tr>
<td>Below S$250,000</td>
<td>Sunny Wong Fook Choy</td>
<td>85%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>15%</td>
<td>100%</td>
</tr>
<tr>
<td>Below S$250,000</td>
<td>Joanne Khoo Su Nee</td>
<td>100%</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>100%</td>
</tr>
</tbody>
</table>
REPORT ON CORPORATE GOVERNANCE

Remuneration of Top 5 Key Management Personnel (who are not Directors or CEO)

<table>
<thead>
<tr>
<th>No. of Key Management Personnel</th>
<th>Salary %</th>
<th>Bonus %</th>
<th>Allowance &amp; Benefits %</th>
<th>Share-based %</th>
<th>Total %</th>
</tr>
</thead>
<tbody>
<tr>
<td>$250,000 to below $500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>84%</td>
<td>13%</td>
<td>3%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>1</td>
<td>94%</td>
<td>1%</td>
<td>4%</td>
<td>1%</td>
<td>100%</td>
</tr>
<tr>
<td>1</td>
<td>80%</td>
<td>12%</td>
<td>8%</td>
<td>–</td>
<td>100%</td>
</tr>
<tr>
<td>1</td>
<td>74%</td>
<td>9%</td>
<td>8%</td>
<td>9%</td>
<td>100%</td>
</tr>
<tr>
<td>1</td>
<td>65%</td>
<td>10%</td>
<td>15%</td>
<td>10%</td>
<td>100%</td>
</tr>
</tbody>
</table>

The annual aggregate amount of the total remuneration paid to top five Key Management Personnel (who are not Directors or Chairman and Group CEO) is approximately S$1,808,000.

The Company does not use contractual provisions to allow the Group to reclaim incentive components of remuneration from the Executive Directors and Key Management Personnel in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss to the Company. The Executive Directors owe a fiduciary duty to the Company. The Company should be able to avail itself to remedies against the Executive Directors in the event of such breach of fiduciary duties.

There are four employees who are immediate family members of our Directors and whose remuneration exceeds S$50,000 for FY2017. By the same token, their remunerations in incremental bands of S$50,000 will not be disclosed.

<table>
<thead>
<tr>
<th>Name of Employee</th>
<th>Related To</th>
</tr>
</thead>
<tbody>
<tr>
<td>Below S$750,000</td>
<td></td>
</tr>
<tr>
<td>Tonny Phuay Yong Choon</td>
<td>Brother to Mr. Albert Phuay Yong Hen (Chairman and Group CEO)</td>
</tr>
<tr>
<td>Below S$500,000</td>
<td></td>
</tr>
<tr>
<td>Phuay Yong Hua</td>
<td>Brother to Mr. Albert Phuay Yong Hen (Chairman and Group CEO)</td>
</tr>
<tr>
<td>Chan Yuk Wah Ivy</td>
<td>Brother to Mr. Albert Phuay Yong Hen (Chairman and Group CEO) and Spouse of Mr. Herbert Kwok Fei Lung (Executive Director)</td>
</tr>
<tr>
<td>Below S$250,000</td>
<td></td>
</tr>
<tr>
<td>Phuay Li Ying</td>
<td>Daughter of Mr. Albert Phuay Yong Hen (Chairman and Group CEO)</td>
</tr>
</tbody>
</table>

There are no termination, retirement and post-employment benefits granted to Directors, the Chairman and Group CEO or the top five Key Management Personnel in FY2017.

Excelpoint Performance Share Scheme

The Company has adopted the Excelpoint Performance Share Scheme (the “EPSS”) to increase the Company’s flexibility and effectiveness in its continual efforts to reward, retain and motivate employees to achieve superior performance, which was approved by the shareholders at the Extraordinary General Meeting held on 25 June 2008.

The EPSS Committee members consist of Mr. Albert Phuay Yong Hen, Mr. Kwah Thiam Hock, Mr. Sunny Wong Fook Choy and Professor Low Teck Seng.

On 19 May 2017, 60,000 new ordinary shares had been granted and vested to three Independent Directors and thereafter, on 16 November 2017, 632,000 new ordinary shares had been granted and vested to employees pursuant to the EPSS respectively and the relevant SGXNet announcements had been released accordingly.
REPORT ON CORPORATE GOVERNANCE

Since the commencement of the EPSS, no shares have been granted to any controlling shareholders and their associates pursuant to the vesting of the Awards under the EPSS during FY2017. No employee in the Group has received shares which, in aggregate, represent 5% or more of the aggregate of the total number of shares available under the EPSS during FY2017.

Excelpoint Share Option Scheme 2014

The Company has adopted the Excelpoint Share Option Scheme 2014 (the “ESOS”), which is primarily a share incentive scheme, to complement the existing EPSS to provide the Company with greater flexibility in tailoring reward and incentive packages suitable for Participants, which was approved by the shareholders at the Extraordinary General Meeting held on 17 April 2014.

The ESOS Committee members consist of Mr. Albert Phuay Yong Hen, Mr. Kwah Thiam Hock, Mr. Sunny Wong Fook Choy and Professor Low Teck Seng.

Since commencement of the ESOS and during the financial year under review, no options or incentive options have been granted under the ESOS to the Participants in the Group including the Company’s controlling shareholders and its associates, Directors and employees of the parent company and its subsidiaries and Executive Directors and employees of the Company’s associated companies.

Accordingly, no participant has received 5% or more of the total number of options or incentive options available under the ESOS.

The Board is of the opinion that the information as disclosed above would be sufficient for shareholders to have an adequate appreciation of the Group’s compensation policies and practices and therefore does not intend to issue a separate remuneration report, the contents of which would be largely similar.

ACCOUNTABILITY

Principle 10: ACCOUNTABILITY

The Board seeks to continue providing shareholders with a comprehensive view of the Company’s financial performance, position and prospects on a quarterly basis.

The Management currently provides the Board with appropriately detailed management accounts of the Group’s performance, position and prospects on a quarterly basis.

The Board provides the shareholders with a detailed and balanced explanation and analysis of the Company’s performance, position and prospects on a quarterly basis. This responsibility extends to reports to regulators. Financial reports and other price-sensitive information are disseminated to shareholders through announcements via SGXNet, press releases and the Company’s website. The Board will review and approve the financial reports before their release. The Board will also review and approve any press releases concerning the Company’s financial results. The Company’s Annual Report is available on request and accessible on the Company’s website.

The Company will continue to update shareholders on the operations and financial position of the Company through quarterly and full year announcements as well as timely announcements of other matters as prescribed by the relevant rules and regulations.
Principle 11: RISK MANAGEMENT AND INTERNAL CONTROLS

The Company has an Enterprise Risk Management Framework (“Framework”) in place for the Group to safeguard shareholders’ investments and Company’s assets. The said Framework has been reviewed by the AC and approved by the Board. The AC and the Board will continually assess and review the adequacy and effectiveness of the Company’s risk management framework, systems and processes.

The Board is responsible for the overall internal control framework and is fully aware of the need to put in place a system of internal controls within the Group to safeguard the interests of the shareholders and the Group’s assets.

The Board recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss.

The Company’s internal and external auditors conduct annual review of the adequacy and effectiveness of the Company’s material internal control systems including financial, operational, compliance and information technology controls and risk assessment and test annually to ensure the adequacy thereof.

The Group, with the help of the internal auditor, has done up a documentation on its risk profile which summarises the material risks faced by the Group and the countermeasures in place to manage or mitigate those risks for the review by the AC and the Board. The documentation provides an overview of the Group’s key risks, how they are managed, and the various assurance mechanisms in place. It allows the Group to address the on-going changes and the challenges in the business environment, reduces uncertainties and facilitates the shareholder value creation process.

On an annual basis, the internal auditor prepares the internal audit plan approved by the AC. The audit plan takes into consideration the risks identified in the risk profile document and the audits are conducted to assess the adequacy and the effectiveness of the Group’s risk management and the internal control systems put in place, including financial, operational, compliance and information technology controls. Any material non-compliance or lapses in internal controls, together with recommendations for improvement are reported to the AC. The AC reviews these reports and ensures that appropriate and timely countermeasures are taken by Management as part of its continuous improvement efforts to further enhance its internal control systems and practices. A copy of the report is also issued to the relevant subsidiaries for their follow-up actions. The timely and proper implementation of all required corrective, preventive or improvement measures are closely monitored. In addition, major control weaknesses on financial reporting, if any, are highlighted by the external auditor in the course of the statutory audit.

As part of the annual statutory audit on financial statements, the external auditor reports to the AC and the appropriate level of management any material weaknesses in financial controls over the areas which are significant to the audit. The AC also reviews the effectiveness of the actions taken by the management on the recommendations made by the internal and external auditors in this respect.

The Board has received assurance from the Chairman and Group CEO, the Group Chief Financial Officer (“CFO”) as well as the internal auditor that in respect of the past 12 months, the financial records of the Company have been properly maintained and the Company’s financial statements give a true and fair view of the Company’s operations and finances; and the Company’s risk management and internal control systems are adequate and effective.

The Board and the Audit Committee have reviewed the adequacy and effectiveness of the Group’s internal controls that address the Group’s financial, operational and compliance risks. Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, and reviews performed by management, various Board Committees and the Board, the Audit Committee and the Board are of the opinion that the Group’s internal controls, including financial, operational, compliance and information technology and risk management systems, were adequate and effective as at 31 December 2017.
REPORT ON CORPORATE GOVERNANCE

Principle 12: AUDIT COMMITTEE

The AC comprises the following three directors, all of whom are independent directors:-

Kwah Thiam Hock (Chairman)
Sunny Wong Fook Choy (Member)
Professor Low Teck Seng (Member)
Joanne Khoo Su Nee (Member)

All the members of the AC have had many years of experience in senior management positions in different sectors. The Board is of the view that the members of the AC have sufficient financial management expertise and experiences to discharge their responsibilities as members of the AC.

The AC met quarterly in FY2017. The principal functions are as follows:-

12.1 Review the independence of the external auditor annually and recommend to the Board, the external and internal auditors to be nominated, approve the remuneration of the external auditor, and review the scope and results of the audit;

12.2 Review all non-audit services provided by the external auditor so as to ensure that any provision of such services would not affect the independence of the external auditor;

12.3 Review (with the other committees, management, and the external and internal auditors) significant risks or exposures that exist and assess the steps management has taken to minimise such risk to the Company;

12.4 Review interested person transaction;

12.5 Review with the Group CFO and external auditor at the completion of the annual examination:-

- The external auditor's audit of the annual financial statements and reports;
- The adequacy of the Group's system of accounting controls;
- The level of assistance and cooperation given by management to the external auditor;
- Any significant findings and recommendations of the external auditor and internal auditor and the related management's responses thereto; and
- Any significant changes required in the external auditor's audit plan, any serious difficulties or disputes with management encountered during the course of the audit and their resolution, and other matters related to the conduct of the audit.

12.6 Review legal and regulatory matters that may have a material impact on the financial statements' related exchange compliance policies, and programmes and reports received from regulators;

12.7 Report actions and resolutions of the AC to the Board with such recommendations as the AC considers appropriate;

12.8 Review the adequacy and effectiveness of the Company's risk management and internal control systems (including financial, operational, compliance and information technology controls) and to report to the Board annually;

12.9 Review audit plans of the external and internal auditors and evaluating the reports issued by the external and internal auditors from their examination of the Company's internal control systems;
12.10 Review the financial and operating results of the Group and the Company in compliance with accounting policies and assistance given by the Management to its auditors; and

12.11 Review quarterly and annual announcement of results of the Group and the Company before submission to the Board for approval.

The AC has express power to conduct or authorise investigations into any matters within its terms of reference. Minutes of AC meetings are regularly submitted to the Board for its information and review.

Pursuant to Listing Rule 716, the Board and the AC are satisfied that the appointment of different auditors for its significant subsidiaries would not compromise the standard and effectiveness of the audit of the Company.

In appointing the auditing firms for the Company and subsidiaries, the Company has complied with Listing Rules 712 and 715.

The AC has conducted an annual review of the volume of non-audit services to satisfy itself that the nature and extent of such services will not prejudice the independence and objectivity of the auditors before confirming their re-nomination. The audit service and non-audit service fees paid or payable to the external auditor of the Company (including member firms of EY Global) for the financial year ended 31 December 2017 amount to US$227,000 and US$135,000 respectively.

The AC, having reviewed all non-audit services provided by the external auditor to the Group, is satisfied that the nature and extent of such services would not affect the independence of the external auditor as the non-audit fees incurred was primarily due to the transfer pricing documentation performed by a separate engagement tax team who are not involved in the audit engagement. Ernst & Young LLP has confirmed their independence to the Board.

The AC also meets with the external auditor, without the presence of management, at least once a year. For FY2017, the AC met once with the external auditor without presence of the management. This meeting enabled the external auditor to raise issues encountered in the course of their work directly to the AC.

The AC has full access to and co-operation of the management and external and internal auditors including full discretion to invite any Director or key management personnel to attend the meetings, and has been given reasonable resources to enable it to discharge its functions and duties.

The accounts for the year were audited by Ernst & Young LLP and the AC has recommended to the Board that Ernst & Young LLP be nominated for re-appointment as Auditor at the forthcoming AGM.

The Company has in place a whistle-blowing framework, which provides an avenue for the staff of the Company to raise concerns about improprieties and the independent investigation of such matters by the AC. A whistle-blower email address is created for reporting suspected fraud, corruption, dishonest practices or other similar matters. Details of the whistle-blowing policies and arrangements have been made available to all employees of the Company.

The AC shall commission and review the findings of internal investigations where there is any suspected fraud or irregularity, or failure of internal controls or infringement of any law, rule or regulation which has or is likely to have a material impact on the Group’s operating results and/or financial position. There was no whistle-blowing letters received during the year.

The external auditor presents to the AC the audit plan and updates relating to any change of accounting standards which have a direct impact on the financial statements before an audit commences. During the financial year ended 31 December 2017, the changes in accounting standards did not have any significant impact on the Company’s financial statements.

No former partner or director of the Company's existing auditing firm or auditing corporation is a member of the AC.
REPORT ON CORPORATE GOVERNANCE

Principle 13: INTERNAL AUDIT

The Company has outsourced the internal audit function to Messrs Baker Tilly Consultancy (Singapore) Pte Ltd. The internal audit function is to review key business processes of the Company and its material subsidiaries with the primary objective of identifying significant control issues that the AC and management should focus their attention on.

The AC is satisfied that the Internal Audit is staffed by suitably qualified and experienced personnel.

In the discharge of its functions, the internal auditors report directly to the Chairman of the AC on functional matters and to the Group CFO on administrative matters. The AC reviews and approves the internal audit plans annually and ensures that resources are adequate to perform the function effectively.

COMMUNICATION WITH SHAREHOLDERS

Principle 14: SHAREHOLDERS RIGHTS
Principle 15: COMMUNICATION WITH SHAREHOLDERS
Principle 16: GREATER SHAREHOLDER PARTICIPATION

The Company does not practise selective disclosure of material information. Material and price-sensitive information is always released on SGXNet after trading hours. Results and annual reports are announced or issued within the mandatory periods and are available on the Company’s website. When press conferences and briefings are held on major events and financial results, the management will only meet the press and analysts after the announcement is released on SGXNet.

All shareholders of the Company will receive the Annual Report and Notice of AGM. The Notice is also advertised in a national newspaper. At AGMs, shareholders are given the opportunity to air their views and ask Directors or management questions regarding the Company. Separate resolutions on each distinct issue are proposed at general meetings for approval. The external auditor and legal advisors (if necessary) are present to assist the Directors in addressing any queries by shareholders.

The Constitution allows a member of the Company to appoint one or two proxies to attend and vote in place of the member. A shareholder who is unable to attend the general meetings is entitled to appoint up to two proxies, unless the shareholder is a relevant intermediary (as defined in Section 181 of the Companies Act, Chapter 50). A relevant intermediary is entitled to appoint more than two proxies, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such shareholder.

The Board notes that there should be separate resolutions at general meetings on each substantially separate issue and supports the Code’s principle regarding “bundling” of resolutions.

The participation of shareholders is encouraged at the AGM through an open question and answer session. The Chairman of the Audit, Remuneration and Nominating Committees are available at the AGM to address any queries or concerns and the external auditor is also available to assist the Directors in addressing any relevant queries from the shareholders.

For greater transparency and fairness in the voting process, voting for all resolutions passed at shareholders’ meetings were conducted by poll since 2015 and the voting results of the general meetings, including the total numbers of votes cast for or against each resolution, are released via SGXNet on the same day.

The Company will review its Constitution from time to time and make amendments to the Constitution to be in line with the applicable requirements or rules and regulations governing the continuing obligations.
REPORT ON CORPORATE GOVERNANCE

The Company does not have any dividend policy. However, depending upon the Group’s operating results, financial conditions, other cash requirements including capital expenditure, terms of borrowing arrangements and other factors deemed relevant by the Directors, the Company does consider positively the payment of annual dividend. Any dividend payments are clearly communicated to shareholders via announcements on SGXNet.

The Company prepares minutes of general meetings that include substantial and relevant comments or queries from shareholders relating to the agenda of the meeting and responses from the Board and management. These are available to shareholders upon their request.

The Company has a dedicated Investor Relations (“IR”) team which regularly communicates with shareholders, analysts or investors through e-mail communication and telephone to update them on the latest corporate development and at the same time address their queries.

DEALINGS IN SECURITIES

The Company has adopted an Internal Compliance Code on Securities Transactions ("Internal Compliance Code") to Directors and key employees (including employees with access to price-sensitive information to the Company’s shares) of the Group setting out the code of conduct on transactions in the Company’s shares by these persons in compliance with the Rule 1207(19) of the Listing Manual of the SGX-ST.

The Group issues quarterly reminders to its Directors, officers and employees on the restrictions in dealings in listed securities of the Group. The Company and its Directors and officers are advised and informed via email that they are not allowed to deal in the Company’s shares during the period commencing two weeks before the announcement of the Company’s financial results for each of the first three quarters of its financial year, or one month before the announcement of the Company’s full year financial results and ending one trading day after the announcement of the relevant results or when they are in possession of any unpublished price-sensitive information of the Group.

In compliance with Rule 1207(19)(b), the Internal Compliance Code forbids its officers from dealing in the Company’s securities on short-term considerations.

In accordance with the guidelines on share purchase under the share buyback mandate, renewed annually at the Company’s AGM, the Company will not undertake any purchase or acquisition of shares pursuant to the proposed share buyback mandate at any time after a price-sensitive development has occurred or has been the subject of a decision until the price-sensitive information has been publicly announced. In particular, in line with the Internal Compliance Code, the Company will not purchase or acquire any shares during the two weeks before the announcement of the Company’s financial statements for each of the first three quarters of its financial year and one month before the release of the Company’s full year financial statements and ending one trading day after the announcement of the relevant results.

MATERIAL CONTRACTS

Pursuant to Rule 1207(8) of the SGX-ST Listing Manual, the Company confirms that except as disclosed in the “Interested Person Transactions” below, there were no material contracts entered into by the Company or its subsidiaries involving the interest of any director or Chairman and Group CEO or controlling shareholders for the financial year ended 31 December 2017.
REPORT ON
CORPORATE GOVERNANCE

INTERESTED PERSON TRANSACTIONS

The aggregate value of all interested person transactions during the financial year ended 31 December 2017 were as follows:-

<table>
<thead>
<tr>
<th>Name of Interested Person</th>
<th>Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than $100,000 and transactions conducted under shareholders’ mandate pursuant to Rule 920)</th>
<th>Description of the transaction entered into with the interested person during the financial year under review</th>
<th>Aggregate value of all interested person transactions conducted during the financial year under shareholders’ mandate pursuant to Rule 920 (excluding transactions less than $100,000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albert Phuay Yong Hen</td>
<td>US$118,800</td>
<td>Rental of office premises</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

USE OF PLACEMENT PROCEEDS AS AT DATE OF THIS REPORT

The Company refers to the net proceeds of approximately $7,825,000 raised from the placement of 15 million new ordinary shares at $0.525 each in the issued and paid-up share capital of the Company on 5 October 2016 (the “Net Proceeds”) (as defined in the Company’s announcement dated 2 September 2016).

As at date of this report, the status on the use of the Net Proceeds is as follows:-

<table>
<thead>
<tr>
<th>Intended Uses</th>
<th>Approximate Amount ($’000)</th>
<th>Estimated Percentage Allocation of Net Proceeds (%)</th>
<th>Amount Utilised as at Date of this Report ($’000)</th>
<th>Balance as at Date of this Report ($’000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Investments and Acquisitions</td>
<td>5,000</td>
<td>63.9</td>
<td>–</td>
<td>5,000</td>
</tr>
<tr>
<td>Development of New Technology and Application</td>
<td>1,700</td>
<td>21.7</td>
<td>(10)</td>
<td>1,690</td>
</tr>
<tr>
<td>Investments in Research and Development Expertise</td>
<td>1,125</td>
<td>14.4</td>
<td>(309)</td>
<td>816</td>
</tr>
<tr>
<td>Total</td>
<td>7,825</td>
<td>100.0</td>
<td>(319)</td>
<td>7,506</td>
</tr>
</tbody>
</table>

On Behalf of the Directors,

Albert Phuay Yong Hen
Chairman and Group CEO
Singapore